# Virtual Ashridge

## Resources for your learning journey

### **Subject areas**

Depth and breadth of content is organised into 12 key subject areas to aid navigation















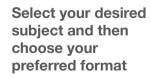












### **Content types**

Content is served up in different formats to suit multiple learning styles



### Learning guides

Explore the Ashridge approach to management and leadership with over 75 learning guides written by Ashridge faculty and associates.



#### Software guides

Whether you are looking to build upon your existing knowledge or starting from scratch, software auides provide auidance, hints and advice to hone your personal computing skills.



#### **Knowledge maps**

A route to resources, knowledge maps introduce key concepts and enhance your knowledge with suggested reading, websites and blogs.



#### **Pocketbooks**

Short on time? Use PDF versions of over 100 concise yet informative Management Pocketbooks for a more bite-sized, graphical and fun approach to learning.



#### **Economic trends**

Gain insight into industry performance and trends with monthly reports as well as economic, social, geographical and political profiles of over 50 countries.



Our collection of audio content is particularly suited to those who like to learn on the go. It includes a selection of popular titles and management classics from the growing library of Ashridge book reviews.



#### **Book reviews**

We review the key books you wish you had time to read and extract learning points to keep you up-todate in management and leadership thinking. The collection includes over 500 reviews with popular titles available in audio format.



#### Research & publications

Tap into the latest research from Ashridge and other credible providers with a library of Ashridge iournals and recent publications.



#### Video

Explore an alternative learning style with video insights from Ashridge faculty and associates. Further collections of video lessons are also available to corporate subscribers at an additional fee.

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## Explore the full range of Pocketbooks and Learning guides



360 Degree Feedback Absence Management

Appraisals

Assertiveness

**Balance Sheet** 

Business Planning

**Business Writing** 

Call Centre Customer Care

Career Transition

Challenger's

Coaching

Cognitive Behavioural

Coaching\*

Communicator's

Competencies

Creative Manager's

CRM

Cross-Cultural Business

Cultural Gaffes

**Customer Service** 

**Decision Making** 

Delegation

Developing People

Discipline

Discipline & Grievance

Diversity

E-commerce

Emotional Intelligence

**Employment Law** 

**Empowerment** 

Energy and Wellbeing

Facilitator's

Feedback

Flexible Workplace Handling Complaints Handling Resistance

**Icebreakers** 

Impact and Presence

Improving Efficiency

Improving Profitability

Induction

Influencing

International Trade

Interviewer's

IT Trainer's

Key Account Manager's

Leadership

Learners

Management Models

Manager's

Managing Assessment Centres

Managing Budgets

Managing Cash Flow

Managing Change

Managing Difficult

Participants\*

Managing Recruitment

Managing Upwards

Managing Your Appraisal

Marketing

Meetings

Memory

Mentoring

Motivation

Negotiator's

Networking

Neuro Linguistic

Programming

Nurturing Innovation

Openers and Closers

People Manager's

Performance Management

Personal Success

Positive Mental Attitude

Presentations

Problem Behaviour

Problem Solving

Project Management

Psychometric Testing Resolving Conflict

Reward

Sales Excellence

Salesperson's

Self-Managed Development

Starting in Management

Strategy

Stress

Succeeding at Interviews

Tackling Difficult

Conversations

Talent Management

Teambuilding Activities

Teamworking

Telephone Skills

Telesales

Thinker's

Time Management

Transfer of Learning

Trainer's

Training Evaluation

Training Needs Analysis

Virtual Teams

Vocal Skills

Working Relationships
Workplace Politics

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Action Learning Appraisal

Assertiveness

Balanced Scorecard

Behavioural Finance and

Economics

Benchmarking

Brand Management

**Building Capability\*** 

Business Leadership

for Women

Coaching (Executive

Coaching)

Coaching (The Manager as

Coach)

Communicating Bad News

Competency Based Interviewing

Competitor Analysis

Consultina

Corporate Governance\*

Corporate Responsibility

Costing/Management

Accounting

Creativity

Cross Cultural Differences

Customer Relationship

Management

Decision Making and Problem Solving

Delegation

Emotional Intelligence

Empowerment

Facilitation Skills

Feedback Techniques

Harassment

Influencina

Innovation Management Interpersonal Skills

Interpreting Financial

Accounts

Interviewing
Introduction to Marketing

Investment Appraisal

Knowledge Management Learning Organisation

Leadership

Leading with Scarce

Resources (Public Sector)\*

Lifestyle Planning

Managing Change

Managing Conflict\*

Managing Diversity

Managing Stress

Managing Your Career
Manufacturing Operations

Marketing Strategy

and Planning

Meeting Skills

Mentoring

Motivating People

Negotiating Skills Networking

Neuro Linguistic

Programming

Performance Management

Presentation Skills

Process Management

Project Management
Public Relations

Public Performance Management Public Sector Change Public Sector Leadership Public Sector Strategy Public Sector Talent Management Relationship Marketing Risk Management Self Managed Development Service Excellence Strategic Awareness Supply Chain Management Sustainable Development Talent Management and Succession Planning Team Building/Team Working Time Management Value Creation Virtual Teams Work-Life Balance Working for Ministers

\*Coming soon. List correct at time of going to print. New titles are added frequently, please check Virtual Ashridge for content updates.

Writing a Business Plan

Writing Skills

